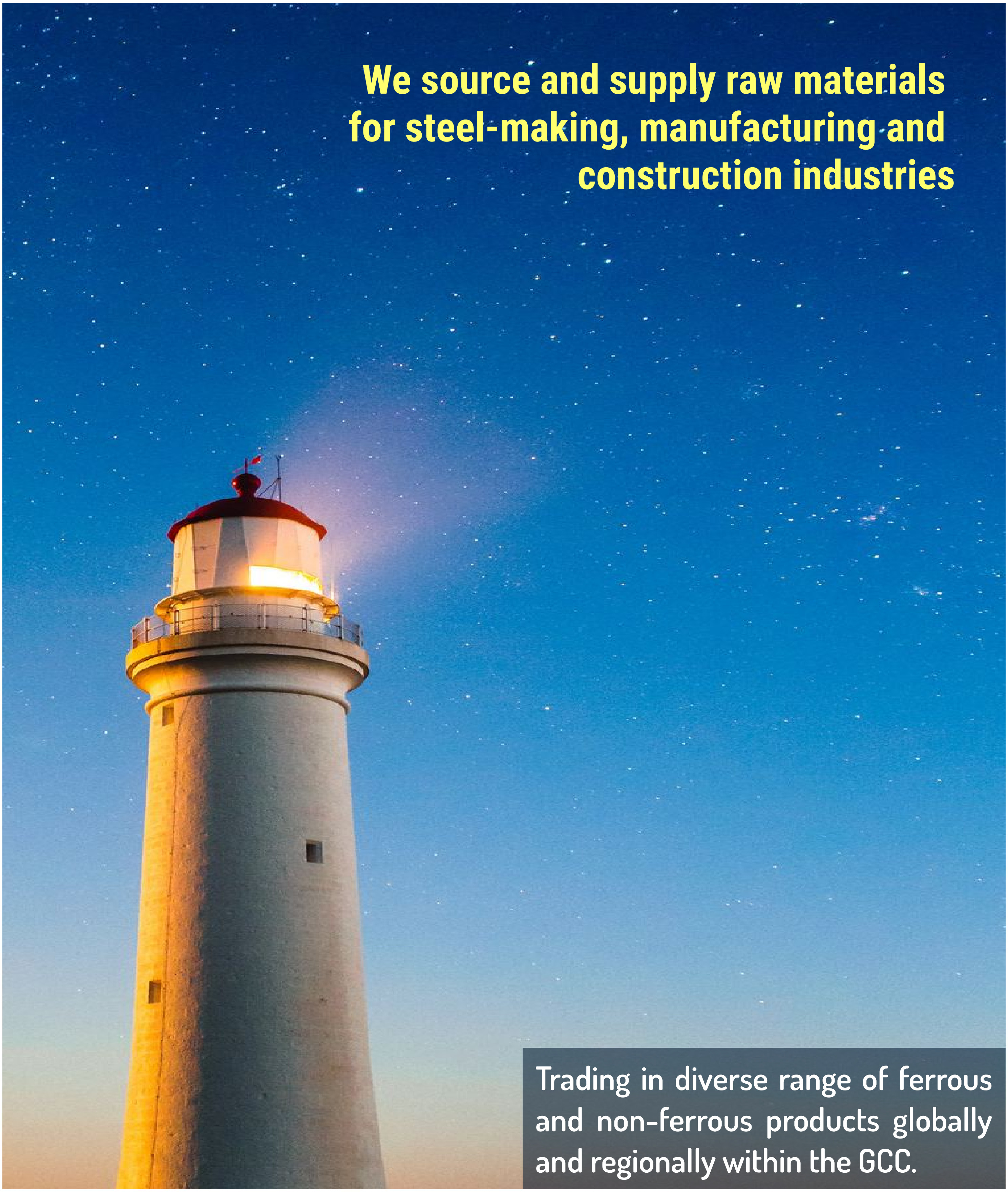
JP Minerals



We source and supply raw materials for steel-making, manufacturing and construction industries

Trading in diverse range of ferrous and non-ferrous products globally and regionally within the GCC.

ABOUT US

JP Minerals (JPM) is an independent trading company based at SAIF Zone, U.A.E.

JPM trades extensively across ferrous and non-ferrous portfolio which includes supply of steel and steel-making raw materials relating to both international trade and regional trade within the GCC.

Leveraging on our strong supply base, we cater to the raw material needs of our Industrial buyers across GCC region, Indian sub-continent, South East Asia and China.

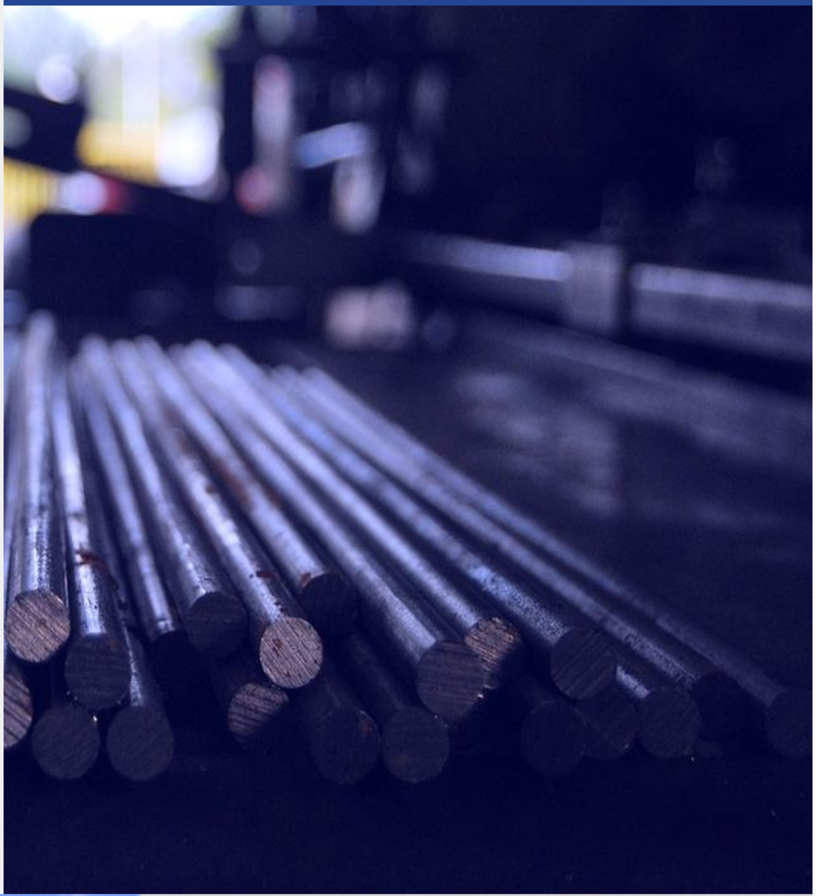
We understand the constantly evolving requirements of our buyers. We are capable of delivering the right quality to meet their specific needs.

Being strategically located in the Middle East, JPM's reach beyond its core markets are met by its affiliated counterparts across the globe viz., Egypt, United Kingdom, Ukraine, Indonesia, India, to name a few.

Building on the vast experience of the team, JPM is embarking on developing global portfolio through dynamic trading means and diversification of markets.

PRODUCT PORTFOLIO

JPM considers every enquiry as unique & important, irrespective of its volume & value



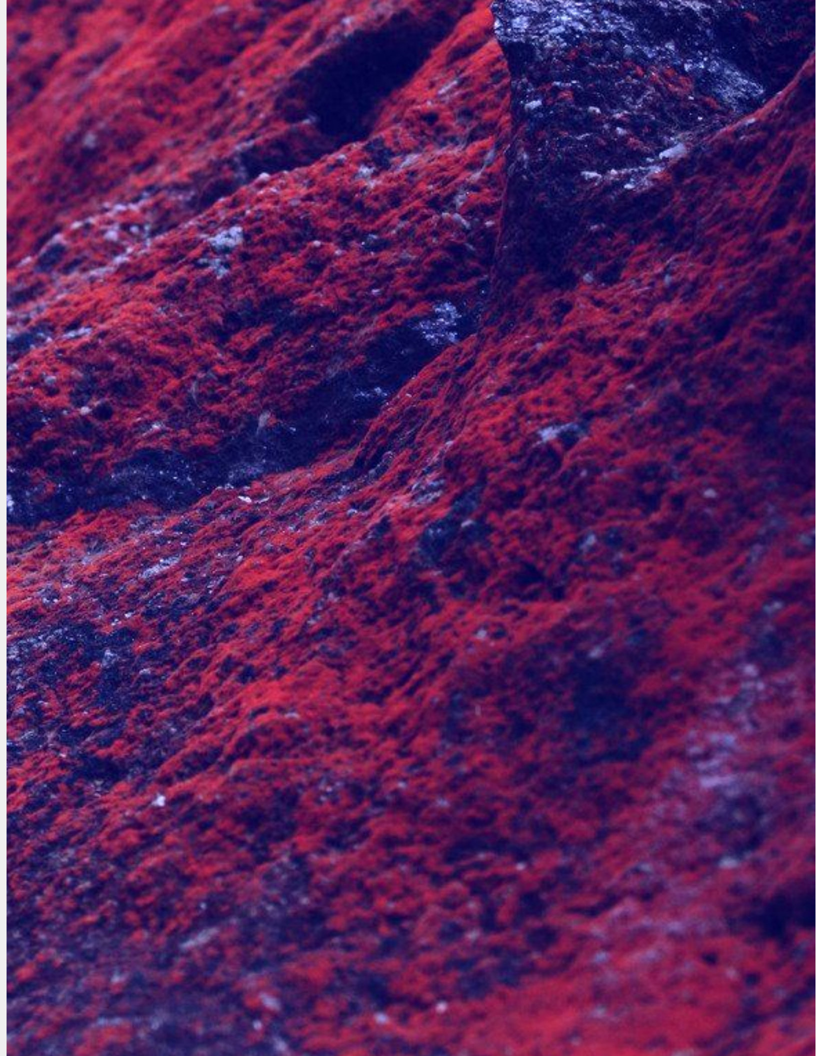
We deal in wide range of commodities sourced from steel mills, producers, miners and processing units.

JPM seeks to become the most consistent and reliable supplier of steel products & raw materials in its markets by venturing into pre-financing, off-takes & long-term agreements with the producers.

We understand the constantly evolving requirements of our buyers and are capable of delivering the right quality to meet their specific needs.

The team has acquired knowledge & expertise in analyzing and assessing the potential of Iron Ore mines, in terms of processing and beneficiating the ore, to producing high grade with low gangue elements.

RAW MATERIALS



JPM's trading activities starts with supplying raw materials to the steel industry buyers originating from medium-to-large sized miners, producers and aggregators across the GCC region and India.

JPM enjoys excellent customer base in the China market for supply of Iron ore products.

By integrating the team's expertise in sourcing, storing and logistics, we are able to diversify the geography, products and supplies efficiently and optimally manage the supplies.

VALUES, we offer ...

- Reduced business risks
- Enhanced business opportunities
- Long term strategic plans
- Improved operational performance and efficiency

FERROUS

IRON ORE

- Fines
- Concentrates
- Lumps
- Pellets

METALLICS

- DRI
- Pig Iron
- Scrap

NON-FERROUS

ENERGY

- Thermal Coal

INDUSTRIAL

- Limestone
- Silica Sand
- Gypsum
- Slag
- Laterite

STEEL

With the ability to competitively source products from the global supply base, JPM has a large array of steel products to cater the needs of its buyers in the core markets, particularly in the GCC region.

JPM treats every enquiry as unique & important, irrespective of being categorized as a commodity trade demand or a Project enquiry from EPCs or Fabricators for a prestigious client – whether 1 ton or LCL or a shipload.

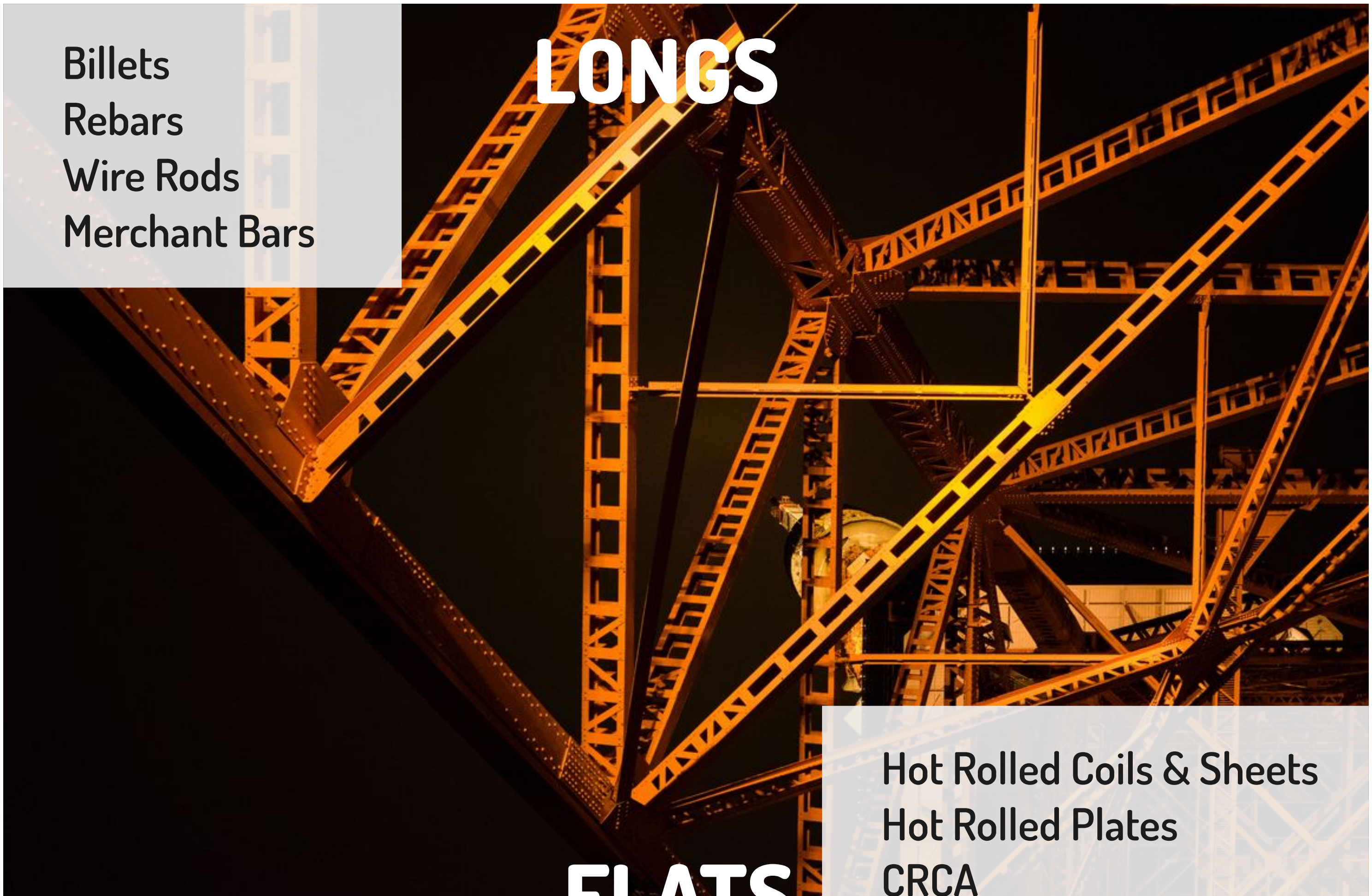
The team is fully capable of meeting the technical requirements of its customers right from the mock-up requirement up to the direct end-use demand.

At JPM, we believe that success of our business is reinforced on long term relationships.

To us, all our suppliers, buyers and financiers are our important partners, and we seek to establish a relationship of trust and mutual growth through fair and open trading practices.

LONGS

Billets
Rebars
Wire Rods
Merchant Bars



FLATS

Hot Rolled Coils & Sheets
Hot Rolled Plates
CRCA
CRGO
Coated
(GI, GL, PPGI, PPGL, TP)

TUBULAR

Hollow Sections
Pipes

Our growth & sustainability relies on:

OUR STRATEGY

1. in the short term, a focus on reducing costs and increasing business activities to the fullest possible;
2. in the medium term: (a) continuing exploration of new avenues and products to expand business, and (b) entering into marketing tie-up, exclusive & long-term agreements with mills, miners & aggregators; and
3. in the medium to long term, position JPM as a consolidation vehicle meeting steel industry needs in the core markets across supply chain.

At JPM, we believe that success of our business is reinforced on long term relationships. To us, all our suppliers, buyers and financiers are our important partners, and we seek to establish a relationship of trust and mutual growth through fair and open trading practices.

OUR GOAL

The long-term objective of JPM is to become a leading player in commodities trading business and to own businesses and assets across supply chain. In any challenging environment, we will achieve this through creating value for our stakeholders by minimizing risks related to sourcing, storing and transportation of goods and increasing efficiency.

While, we continue to focus on the trading of steel & steel-making raw materials in our core markets, we also look to diversify into new geographies and expand our product portfolio to minerals & other products.

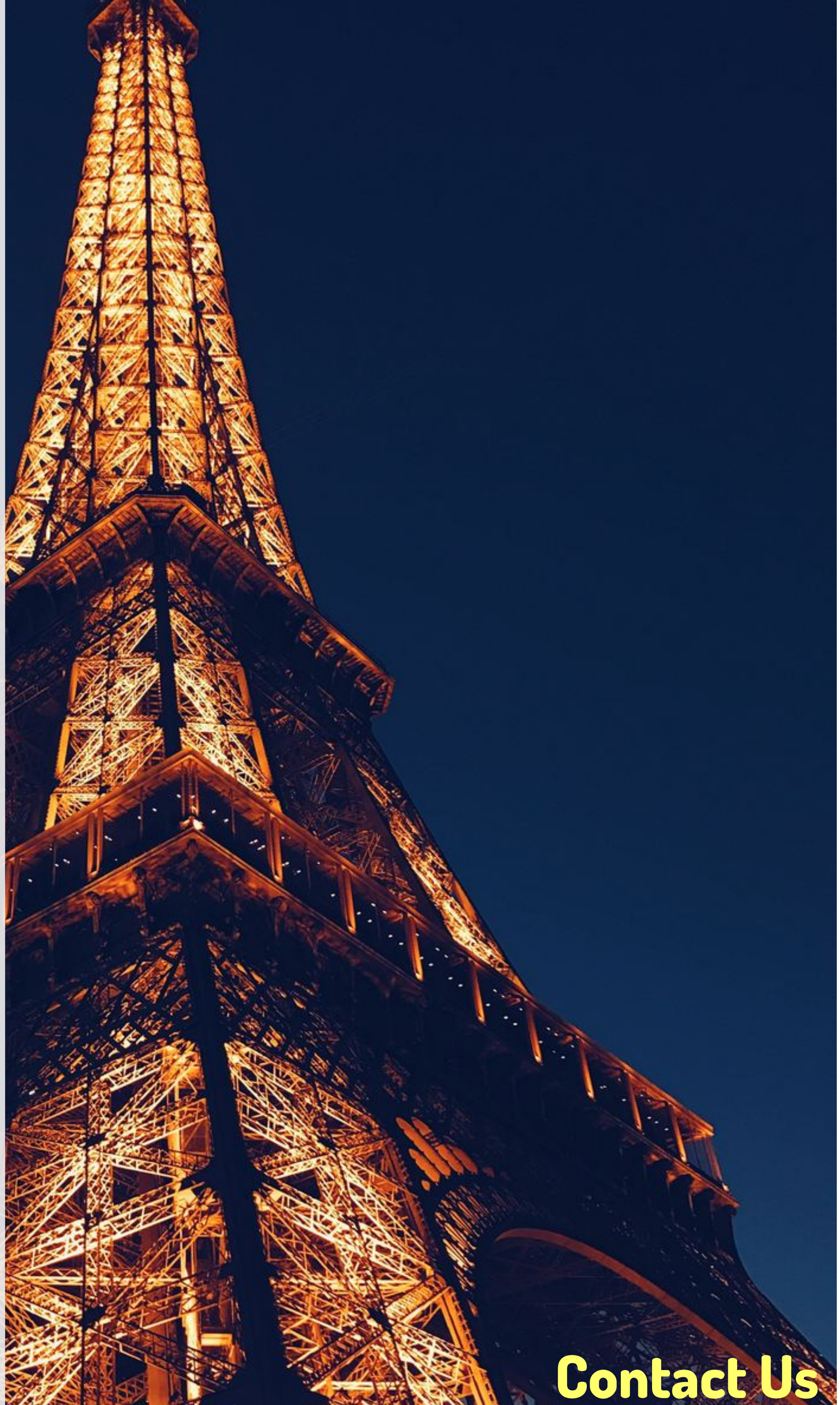
INTEGRITY & GOVERNANCE

At JPM, we are committed to the highest standards of integrity and sustainability as we believe that success is dependent on trust and support from all stakeholders, including employees, suppliers, and buyers.

We have zero tolerance for corruption and aim to have the maximum level of transparency in our dealing with stakeholders.

We genuinely believe that good governance adds value to the business and therefore, going forward, we intend to strengthen our corporate governance by adding non-executive advisory board members with extensive experience in the industry in order to deliver maximum value without quality compromise and help us maintaining:

- an integrated business management system to ensure transparency, visibility, traceability, and cross-collaboration;
- controlled and managed document policies, procedures and processes to set expectations, establish roles and responsibilities, and communicate commitments;
- effective risk management practices implemented by identifying, assessing and managing risks associated with price, market, counter-party, cargo, and shipment; and
- efficient reporting system



Contact Us

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